



INDUSTRIAL MACHINERY • ENGINEERING • PROJECT SOLUTIONS

LOCAL TECHNICAL & PROJECT SUPPORT FOR FOREIGN INDUSTRIAL EQUIPMENT IN VIETNAM

A practical local partner for site readiness, installation coordination, commissioning, after-sales support and Vietnam market development.



AT A GLANCE

What HPIE brings to an OEM project

LOCAL TECHNICAL PRESENCE

Hanoi-based support for projects in Northern Vietnam, connecting OEM engineers, customers, contractors and site teams.

PROJECT EXECUTION

Site survey, readiness checks, installation coordination, MEP and contractor coordination, commissioning support and punch-list follow-up.

MARKET DEVELOPMENT

Customer identification, technical inquiries, RFQ follow-up and step-by-step Vietnam market development for foreign manufacturers.

CORE CAPABILITIES

End-to-end local support

01 SITE SURVEY & READINESS

Utilities • access • foundation • lifting requirements • site readiness report

02 INSTALLATION COORDINATION

Local manpower • rigging • positioning • MEP • logistics • subcontractor coordination

03 COMMISSIONING SUPPORT

OEM engineer support • technical coordination • run testing • punch-list follow-up

04 LOCAL AFTER-SALES

Customer follow-up • spare parts • local inspection • maintenance coordination

OPERATING MODEL

One local point of contact across the project lifecycle

BEFORE SHIPMENT

Site survey
Utilities / foundation / access
Unloading & lifting plan
Manpower & contractor planning

DURING INSTALLATION

Unloading • rigging • positioning
Mechanical & MEP coordination
OEM engineer support
Progress tracking

AFTER COMMISSIONING

Punch list & customer follow-up
Local inspection / troubleshooting
Spare parts & maintenance coordination
Local point of contact

FOCUS INDUSTRIES & EQUIPMENT

Where HPIE can create practical value

PACKAGING & FOOD PROCESSING

Packaging machinery • food processing
• production lines • food-service technology

INDUSTRIAL AUTOMATION

Automation • assembly machines •
special-purpose machines • handling systems

METALWORKING & PRODUCTION

Metalworking • fabrication • production machinery • auxiliary systems

SURFACE TREATMENT / COATING

Powder coating • spray equipment •
pretreatment • painting / finishing systems

COMMERCIAL & INDUSTRIAL

Commercial / industrial kitchen •
environmental • oil / waste management

IMPORTED MACHINERY PROJECTS

Overseas manufacture → shipment →
installation → utilities → commissioning → handover

WHY HPIE

Built for practical OEM support in Vietnam

- Local presence in Northern Vietnam
- Mechanical + project engineering background
- English–Vietnamese technical coordination
- Imported equipment project experience
- Flexible project-based, non-exclusive support
- Local contractor and technician coordination



FOUNDER / KEY TECHNICAL CONTACT

ALEX PHUC

Founder / Technical Business Development

17+ YEARS

Founder-level professional experience in engineering, equipment and project execution.

LOOKING FOR A LOCAL TECHNICAL PARTNER IN VIETNAM?

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